

EDUCATION TRUST BOARD OF NEW MEXICO

Financial Statements and Supplementary Information

June 30, 2024



EDUCATION TRUST BOARD OF NEW MEXICO

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**EDUCATION TRUST BOARD OF NEW MEXICO
OFFICIAL ROSTER (UNAUDITED)
JUNE 30, 2024**

BOARD OF DIRECTORS

Gary L. Gordon	Chair
Robert J. Desiderio, J.D.	Vice Chair
Mont Green	Member
John Lawton Davis	Member
Chamiza Pacheco de Alas	Member

Natalie Cordova, CPA	Executive Director
Carolyn Fittipaldi	Marketing Director
Natalie Zamora	Financial Coordinator



INDEPENDENT AUDITORS' REPORT

Board of Directors
Education Trust Board of New Mexico and
Mr. Joseph M. Maestas, P.E., New Mexico State Auditor
Santa Fe, New Mexico

Report on the Audit of the Financial Statements

Opinions

We have audited the accompanying financial statements of the business-type activities and the fiduciary activities of the Education Trust Board of New Mexico (the Board), as of and for the year ended June 30, 2024, and the related notes to the financial statements, which collectively comprise the Board's basic financial statements as listed in the table of contents.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities and the fiduciary activities of the Board, as of June 30, 2024, and the respective changes in financial position, and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinions

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Board and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Emphasis of Matter

As discussed in Note A, the financial statements of the Board, are intended to present the financial position, the changes in financial position, and, where applicable, cash flows of only that portion of the business-type activities and the aggregate remaining fund information of the Board that is attributable to the transactions of the Board. They do not purport to, and do not, present fairly the financial position of the State of New Mexico, as of June 30, 2024, the changes in its financial position, or, where applicable, its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America. Our opinions are not modified with respect to this matter.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Board's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 5-14 be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with GAAS, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Supplementary Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Board's basic financial statements. The schedules listed as Supplementary Information in the table of contents are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with GAAS. In our opinion, the schedules listed as Supplemental Information in the table of contents are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Other Information

Management is responsible for the other information included in the annual report. The other information listed in the table of contents as Other Supplementary Information, the Official Roster and Exit Conference does not include the basic financial statements and our auditors' report thereon. Our opinions on the basic financial statements do not cover the other information, and we do not express an opinion or any form of assurance thereon.

In connection with our audit of the basic financial statements, our responsibility is to read the other information and consider whether a material inconsistency exists between the other information and the basic financial statements, or the other information otherwise appears to be materially misstated. If, based on the work performed, we conclude that an uncorrected material misstatement of the other information exists, we are required to describe it in our report.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 30, 2024, on our consideration of the Board's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Board's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Board's internal control over financial reporting and compliance.



CliftonLarsonAllen LLP

Albuquerque, New Mexico
October 30, 2024

EDUCATION TRUST BOARD OF NEW MEXICO
MANAGEMENT'S DISCUSSION AND ANALYSIS
JUNE 30, 2024

The following discussion and analysis provides an overview of the financial position and activities of the Education Trust Board of New Mexico (NMETB) as of and for the year ended June 30, 2024. This discussion should be read in conjunction with the accompanying financial statements and notes.

EDUCATION TRUST BOARD OF NEW MEXICO

NMETB operates as a self-sustaining state entity which is administratively connected to the New Mexico Department of Higher Education (NMHED). NMHED was created as a state agency in 2005 and NMSA 1978 §21-21K-4 (A) (1997) administratively attaches NMETB to NMHED. Case law holds that an administratively attached entity is a "constituent agency." Constituent agencies have the same legal status as their "parent" agency.

NMETB was established by New Mexico statute 21-21K-4 NMSA 1978 (Education Trust Act), which gives NMETB the authority to promulgate rules to carry out the Act, protect the financial integrity of the Internal Revenue Service (IRS) 529 college savings plans, and to establish and maintain the program in compliance with Section 529 of the Internal Revenue Code. NMSA 1978 §21-21K-3 and §21-21K-5 give authority to enter into contracts with investors, review fund investments, pay institutions of education on behalf of beneficiaries, be a party to college investment agreements and approve circumstances for pre-designation of the beneficiary, and establish a refund policy.

FINANCIAL

The assets of NMETB exceeded its liabilities at June 30, 2024 by approximately \$10.9 million (net position). The entire amount is considered restricted net position and may be used to meet NMETB's ongoing obligations.

The fiduciary funds had an increase net position of approximately \$63.2 million, an increase of 3% from prior year due to positive market returns and related gains.

OVERVIEW OF FINANCIAL STATEMENTS

This financial report is comprised of four components: 1) management's discussion and analysis (this section), 2) the basic financial statements, 3) notes to the financial statements, and 4) supplementary information.

The basic financial statements consist of the Statement of Net Position, the Statement of Revenues, Expenses and Changes in Net Position, the Statement of Cash Flows, the Statement of Fiduciary Net Position, the Statement of Changes in Fiduciary Net Position and the notes thereto. The NMETB follows enterprise and fiduciary fund accounting. The financial statements offer information about the NMETB's activities and operations.

**EDUCATION TRUST BOARD OF NEW MEXICO
MANAGEMENT'S DISCUSSION AND ANALYSIS
JUNE 30, 2024**

OVERVIEW OF FINANCIAL STATEMENTS, continued

The statement of net position presents information on all of NMETB's assets and liabilities, with the difference between the two reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the Administrative Fund is improving or deteriorating.

The Statement of Revenues, Expenses and Changes in Net Position reports how NMETB's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of the cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods. The focus of the statement of activities is on both the gross and net cost of activities.

The final required financial statement is the Statement of Cash Flows. The primary purpose of this statement is to provide information about the NMETB's cash receipts and cash payments during the reporting period. The statement reports cash receipts, cash payments and net changes in cash resulting from operating, noncapital financing, capital and related financing and investing activities. The statement also provides information regarding the sources and uses of cash and the change in the cash balance during the reporting period.

The enterprise activities reflect NMETB's basic services, which include the administration of Scholar's Edge and The Education Plan. These services are financed primarily through program fees and other general revenues (investment income).

Fiduciary fund financial statements present information about the status of Scholar's Edge and The Education Plan fiduciary activities of NMETB. The financial statements are accompanied by notes that are essential to a full understanding of the financial information in this report.

FINANCIAL ANALYSIS - ENTERPRISE ACTIVITIES

Net Position. Assets of enterprise activities exceeded enterprise activities liabilities by approximately \$10.9 million at June 30, 2024. The following table summarizes NMETB's summarized assets, liabilities, and net position as of June 30:

**EDUCATION TRUST BOARD OF NEW MEXICO
MANAGEMENT'S DISCUSSION AND ANALYSIS
JUNE 30, 2024**

FINANCIAL ANALYSIS - ENTERPRISE ACTIVITIES, continued

Summarized Assets, Liabilities and Net Position

(in thousands)

ASSETS

Current and Other Assets
Noncurrent Assets
Total Assets

<u>2024</u>	<u>2023</u>
\$ 11,381	\$ 11,032
<u>161</u>	<u>201</u>
11,542	11,233

LIABILITIES

Current Liabilities
Noncurrent Liabilities
Total Liabilities

479	436
<u>136</u>	<u>141</u>
615	577

NET POSITION

Net Investment in Capital Assets
Restricted
Total Net Position

(15)	(12)
<u>10,942</u>	<u>10,668</u>
<u>\$ 10,927</u>	<u>\$ 10,656</u>

**EDUCATION TRUST BOARD OF NEW MEXICO
MANAGEMENT'S DISCUSSION AND ANALYSIS
JUNE 30, 2024**

FINANCIAL ANALYSIS - ENTERPRISE ACTIVITIES, continued

Changes in Net Position: Total revenues for the year ended June 30, 2024 were approximately \$3.2 million compared with expenses of approximately \$2.9 million. Program revenues remained relatively flat from fiscal year 2023 to fiscal year 2024. The following table summarizes NMETB's changes in net position for the years ended June 30:

Changes in Net Position - For the Year Ended

(in thousands)	2024	2023
REVENUES		
Program Revenues	\$ 2,594	\$ 2,564
Total Program Revenues	2,594	2,564
GENERAL REVENUES		
Investment Income	599	363
Total General Revenues	599	363
Total Revenues	3,193	2,927
EXPENSES		
Administration of Educational Savings Plan	2,922	3,178
Total Expenses	2,922	3,178
CHANGE IN NET POSITION	271	(251)
Net Position - Beginning of Year	10,656	10,907
NET POSITION - END OF YEAR	<u>\$ 10,927</u>	<u>\$ 10,656</u>

**EDUCATION TRUST BOARD OF NEW MEXICO
MANAGEMENT'S DISCUSSION AND ANALYSIS
JUNE 30, 2024**

FIDUCIARY FUNDS BACKGROUND INFORMATION

Scholar's Edge (Advisor Sold) and The Education Plan (Direct Sold). Scholar's Edge and The Education Plan (Plans) were established by NMETB. The Plans are maintained by the State of New Mexico and are administered by NMETB, which serves as trustee of the Education Trust of New Mexico (Trust). NMETB has the authority to appoint a Program Manager, adopt rules and regulations to implement and administer the Plans and Trust, and establish investment policies for the Trust. Both Plans are accounted for as fiduciary private trust funds.

For The Education Plan, Ascensus College Savings Recordkeeping Services, LLC, the Program Manager, and its affiliates (Ascensus), have overall responsibility for the day-to-day operations, including investment advisory, recordkeeping and administrative services, and marketing.

For Scholar's Edge, Ascensus College Savings Recordkeeping Services, LLC, serves as the Program Manager, and is responsible for the day-to-day operations of the Plan. Principal Global Investors, LLC (PGI or Principal), by delegation from Ascensus, serves as the investment advisor to the Plan and provides investment management and marketing services to the Plan. Principal Funds Distributor, Inc. (PFD) serves as the distributor of the Plan.

The Plans are a savings vehicle for education expenses under Section 529 of the U.S. Internal Revenue Code of 1986, as amended (Section 529). The Plans are comprised of a variety of different investment portfolios. These portfolios offer different asset allocation mixes to investors based on their needs, time frames, and risk tolerances.

**EDUCATION TRUST BOARD OF NEW MEXICO
MANAGEMENT'S DISCUSSION AND ANALYSIS
JUNE 30, 2024**

FINANCIAL ANALYSIS - SCHOLAR'S EDGE

Scholar's Edge condensed statements of fiduciary net position as of June 30 are as follows:

	2024	2023
(in thousands)		
ASSETS		
Investments, at Fair Value	\$ 1,646,666	\$ 1,638,913
Cash and Cash Equivalents	6,132	5,646
Receivables and Other Assets	8	8
Total Assets	<u>1,652,806</u>	<u>1,644,567</u>
LIABILITIES		
Payables and other Liabilities	<u>1,502</u>	<u>1,504</u>
Total Liabilities	<u>1,502</u>	<u>1,504</u>
NET POSITION HELD IN TRUST FOR INDIVIDUALS	<u><u>\$ 1,651,304</u></u>	<u><u>\$ 1,643,063</u></u>

The investments of the Portfolios increased by approximately \$7.8 million from 2023 to 2024 mainly due to positive market returns. 2024 net shareholder redemptions were approximately \$144 million; and 2023 net shareholder redemptions were approximately \$132 million.

The liabilities consisted of program fees, marketing and advertising and accounting and auditing expenses incurred but not yet paid as of June 30.

**EDUCATION TRUST BOARD OF NEW MEXICO
MANAGEMENT'S DISCUSSION AND ANALYSIS
JUNE 30, 2024**

FINANCIAL ANALYSIS - SCHOLAR'S EDGE, continued

Scholar's Edge condensed statements of changes in fiduciary net position for the years ended June 30 are as follows:

(in thousands)	<u>2024</u>	<u>2023</u>
ADDITIONS		
Subscriptions	\$ 107,519	\$ 110,853
Investment Income:		
Net Increase (Decrease) Increase in Fair Value of Investments	126,776	89,416
Dividend Income and Interest	34,295	28,378
Less: Expenses	<u>(8,950)</u>	<u>(9,056)</u>
Net Investment Income	<u>152,121</u>	<u>108,738</u>
 Total Additions	 259,640	 219,591
 DEDUCTIONS		
Redemptions	<u>(251,399)</u>	<u>(245,670)</u>
 CHANGE IN NET POSITION HELD IN TRUST FOR INDIVIDUALS	 8,241	 (26,079)
Net Position Held in Trust for Individuals - Beginning of Year	<u>1,643,063</u>	<u>1,669,142</u>
 NET POSITION HELD IN TRUST FOR INDIVIDUALS - END OF YEAR	 <u><u>\$ 1,651,304</u></u>	 <u><u>\$ 1,643,063</u></u>

Investment income is comprised of dividend and interest income; expenses are primarily management, distribution, and administrative fees.

Change in net position held in trust for individuals increased from prior year primarily due to market conditions and investment performance, offset by continuing net redemptions from the program.

EDUCATION TRUST BOARD OF NEW MEXICO
MANAGEMENT'S DISCUSSION AND ANALYSIS
JUNE 30, 2024

FINANCIAL ANALYSIS - THE EDUCATION PLAN

The Education Plan condensed statements of fiduciary net position as of June 30 are as follows:

	<u>2024</u>	<u>2023</u>
(in thousands)		
ASSETS		
Investments, at Fair Value	\$ 693,900	\$ 639,403
Cash and Cash Equivalents	<u>1,746</u>	<u>1,245</u>
Total Assets	695,646	640,648
LIABILITIES		
Payables and other Liabilities	<u>57</u>	<u>52</u>
Total Liabilities	<u>57</u>	<u>52</u>
NET POSITION HELD IN TRUST FOR INDIVIDUALS	<u><u>\$ 695,589</u></u>	<u><u>\$ 640,596</u></u>

The investments of the Portfolios increased by approximately \$54 million from 2023 to 2024 mainly due to market appreciation.

The liabilities consisted of program fees, marketing and advertising and accounting and auditing expenses incurred but not yet paid as of June 30.

**EDUCATION TRUST BOARD OF NEW MEXICO
MANAGEMENT'S DISCUSSION AND ANALYSIS
JUNE 30, 2024**

FINANCIAL ANALYSIS - THE EDUCATION PLAN, continued

The Education Plan condensed statements of changes in fiduciary net position for the years ended June 30 are as follows:

(in thousands)	<u>2024</u>	<u>2023</u>
ADDITIONS		
Subscriptions	\$ 70,660	\$ 60,891
Investment Income:		
Net Increase (Decrease) in Fair Value of Investments	51,216	31,412
Dividend Income and Interest	18,378	15,327
Less: Expenses	<u>(651)</u>	<u>(610)</u>
Net Investment Income	<u>68,943</u>	<u>46,129</u>
Total Additions	139,603	107,020
DEDUCTIONS		
Redemptions	<u>(84,610)</u>	<u>(73,846)</u>
CHANGE IN NET POSITION HELD IN TRUST FOR INDIVIDUALS	54,993	33,174
Net Position Held in Trust for Individuals - Beginning of Year	<u>640,596</u>	<u>607,422</u>
NET POSITION HELD IN TRUST FOR INDIVIDUALS - END OF YEAR	<u><u>\$ 695,589</u></u>	<u><u>\$ 640,596</u></u>

Investment income is comprised of dividend and interest income; expenses are primarily management and administrative fees.

Net shareholder redemptions in 2024 and 2023 were approximately \$14.0 million and \$12.2 million, respectively.

Change in net position held in trust for individuals increased from prior year primarily due to favorable market conditions increasing overall fair value of investments.

**EDUCATION TRUST BOARD OF NEW MEXICO
MANAGEMENT'S DISCUSSION AND ANALYSIS
JUNE 30, 2024**

BUDGET

NMETB formally adopts an annual budget for the Administrative Fund based upon the recommendation of program staff. NMETB's budget is established through an annual budget adjustment request, subject to the review of the New Mexico Department of Finance and Administration (DFA) and the New Mexico Legislative Finance Committee (LFC). NMETB is not included in the General Appropriations Act (GAA) and does not receive state general fund appropriations. Cash balances remaining at the end of the year do not revert to the New Mexico State General Fund.

Fund balance of approximately \$3.2 million was budgeted as a source of funds, thus, administrative Fund revenues of approximately \$3.2 million were not directly budgeted. Actual expenditures of approximately \$2.9 million were less than budgeted expenditures of approximately \$3.2 million.

PROGRAM MANAGEMENT

Ascensus serves as the program manager for Scholar's Edge and The Education Plan.

ECONOMIC OUTLOOK

NMETB's economic outlook is closely related to the activities and status of the public investment markets. NMETB's Administrative Fund is partially dependent upon the program fee revenue that is deposited monthly, as a percentage of the net position that resides in the two 529 savings plans: Scholar's Edge and The Education Plan. NMETB operates as a self-sustaining state entity and has three full-time equivalent employees. The State of New Mexico does not appropriate to NMETB any general funds. The path of interest rates and growth in 2024 is uncertain given historic lows in unemployment and a resilient economy. Although much has been priced in asset prices, the likelihood of higher interest rates for longer may weigh on asset prices in 2024. Contributions into the two 529 savings plans can be affected by these factors.

CONTACTING MANAGEMENT

This financial report is designed to provide members of NMETB and others with a general overview of NMETB's Administrative and fiduciary funds. If you have questions about this report contact the Executive Director at the following address:

Education Trust Board of New Mexico
1516 Paseo de Peralta
Santa Fe, NM 87501
nmetb@etb.nm.gov

EDUCATION TRUST BOARD OF NEW MEXICO
STATEMENT OF NET POSITION
JUNE 30, 2024

	11250 Administrative Fund
ASSETS	
CURRENT	
Investment in State General Fund Investment Pool	\$ 639,293
Investment in Local Government Investment Pool	10,604,801
Accounts Receivable	136,719
	<hr/>
TOTAL CURRENT	11,380,813
NONCURRENT	
Lease Asset, Net of Amortization of \$120,657	160,874
	<hr/>
TOTAL NONCURRENT	160,874
	<hr/>
TOTAL ASSETS	11,541,687
	<hr/> <hr/>
LIABILITIES	
CURRENT	
Accounts Payable	394,483
Accrued Expenses	9,182
Compensated Absences	35,338
Lease Liability, Short-Term Portion	39,993
	<hr/>
TOTAL CURRENT	478,996
NONCURRENT	
Lease Liability	135,800
	<hr/>
TOTAL NONCURRENT	135,800
	<hr/>
TOTAL LIABILITIES	614,796
	<hr/>
NET POSITION	
Net Investment in Capital Assets	(14,919)
Restricted for Administrative Purposes	10,941,810
	<hr/>
TOTAL NET POSITION	10,926,891
	<hr/>
TOTAL LIABILITIES AND NET POSITION	\$ 11,541,687
	<hr/> <hr/>

See auditor's report and accompanying notes to financial statements

EDUCATION TRUST BOARD OF NEW MEXICO
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION
FOR THE YEAR ENDED JUNE 30, 2024

	11250 Administrative Fund
	<hr/>
OPERATING REVENUES	
Program Revenue	\$ 1,610,319
Marketing Contractual Revenue	983,740
Miscellaneous Revenue	163
	<hr/>
TOTAL REVENUES	2,594,222
 OPERATING EXPENSES	
Administrative and Other Expenses	2,915,631
	<hr/>
TOTAL OPERATING EXPENSES	2,915,631
 OPERATING LOSS	(321,409)
 NON-OPERATING REVENUES (EXPENSES)	
Investment Income, Net of Expenses	598,325
Lease Interest Expense	(6,400)
	<hr/>
TOTAL NON-OPERATING REVENUES (EXPENSES)	591,925
 CHANGE IN NET POSITION	270,516
 Net Position, Beginning of Year	10,656,375
	<hr/>
NET POSITION, END OF YEAR	\$ 10,926,891
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See auditor's report and accompanying notes to financial statements

EDUCATION TRUST BOARD OF NEW MEXICO
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED JUNE 30, 2024

	11250 Administrative Fund
CASH FLOWS FROM OPERATING ACTIVITIES	
Cash from grants and contracts	\$ 2,590,798
Cash paid to employees	(477,423)
Cash paid to suppliers	(2,322,068)
	<hr/>
CASH USED BY OPERATING ACTIVITIES	(208,693)
	<hr/>
CASH FLOWS FROM INVESTING ACTIVITIES	
Interest income	603,710
Investment expenses	(5,384)
	<hr/>
CASH PROVIDED BY INVESTING ACTIVITIES	598,326
	<hr/>
CASH FLOWS USED BY CAPITAL AND RELATED FINANCING ACTIVITIES	
Lease payments	(43,949)
	<hr/>
CASH FLOWS USED BY CAPITAL AND RELATED FINANCING ACTIVITIES	(43,949)
	<hr/>
NET INCREASE IN CASH AND CASH EQUIVALENTS	345,684
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	10,898,410
	<hr/>
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 11,244,094
	<hr/> <hr/>

See auditor's report and accompanying notes to financial statements

EDUCATION TRUST BOARD OF NEW MEXICO
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED JUNE 30, 2024

**RECONCILIATION OF OPERATING LOSS TO
NET CASH USED BY OPERATING ACTIVITIES**

Operating Loss	\$ (321,409)
Adjustments to reconcile operating loss to net cash used by operating activities:	
Changes in assets and liabilities:	
Accounts receivable	(3,424)
Amortization of Lease Asset	40,219
Accounts payable	70,600
Accrued expenses	5,321
	<hr/>
Total adjustments	112,716
	<hr/>
CASH USED BY OPERATING ACTIVITIES	\$ (208,693)
	<hr/> <hr/>

See auditor's report and accompanying notes to financial statements

EDUCATION TRUST BOARD OF NEW MEXICO
STATEMENT OF FIDUCIARY NET POSITION
JUNE 30, 2024

	<u>Private-Purpose Trust Funds</u>
ASSETS	
Investments, at Fair Value (Scholar's Edge Cost \$1,500,061,624; The Education Plan Cost \$637,151,937)	\$ 2,340,565,568
Cash and Cash Equivalents	7,879,141
Accrued Income	<u>7,666</u>
 TOTAL ASSETS	 2,348,452,375
 LIABILITIES	
 Program Fees	299,195
Marketing and Advertising	1,123,070
Accounting and Auditing	<u>136,720</u>
 TOTAL LIABILITIES	 <u>1,558,985</u>
 NET POSITION HELD IN TRUST FOR INDIVIDUALS	 <u><u>\$ 2,346,893,390</u></u>

See auditor's report and accompanying notes to financial statements

EDUCATION TRUST BOARD OF NEW MEXICO
STATEMENT OF CHANGES IN FIDUCIARY NET POSITION
YEAR ENDED JUNE 30, 2024

	<u>Private-Purpose Trust Funds</u>
ADDITIONS	
Subscriptions	\$ 178,178,404
Investment Income	
Net Increase in Fair Value of Investments	177,992,686
Dividends	52,260,911
Interest	412,482
Less: Expenses:	
Management Fees	3,537,462
State Administrative Fees	1,610,319
Other Reimbursement	<u>4,452,037</u>
NET INVESTMENT INCOME	<u>221,066,261</u>
TOTAL ADDITIONS	399,244,665
DEDUCTIONS	
Redemptions	<u>(336,009,418)</u>
CHANGE IN NET POSITION HELD IN TRUST FOR INDIVIDUALS	63,235,247
Net Position Held in Trust for Individuals, Beginning of Year	<u>2,283,658,143</u>
NET POSITION HELD IN TRUST FOR INDIVIDUALS, END OF YEAR	<u><u>\$ 2,346,893,390</u></u>

See auditor's report and accompanying notes to financial statements

EDUCATION TRUST BOARD OF NEW MEXICO
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

NOTE A - ORGANIZATION AND BACKGROUND

The Education Trust Board of New Mexico (NMETB) operates as a self-sustaining state entity which is administratively connected to the New Mexico Department of Higher Education (NMHED). NMHED was created as a state agency in 2005 and NMSA 1978 §21-21K-4 (A) (1997) administratively attaches NMETB to NMHED. Case law holds that an administratively attached entity is a "constituent agency." Constituent agencies have the same legal status as their "parent" agency. NMETB does not have any component units.

NMETB was established by New Mexico statute 21-21K-4 NMSA 1978 (Education Trust Act) gives NMETB the authority to promulgate rules to carry out the Act; protect the financial integrity of the IRS 529 education savings plans; and preserve program benefits and ensure appropriate use of tax benefits. NMSA 1978 sections 21-21K-3 and 21-21K-5 gives authority to enter into contract with investors, review investments, and pay institutions of education on behalf of beneficiaries, be a party to education investment agreements and approve circumstances for predesignation of the beneficiary, and establish a refund policy.

NMETB is the governing body for New Mexico's IRS section 529 education savings plans and their administration. Members are appointed by the Governor, Senate Pro Tem, and Speaker of the House of Representatives. The NMETB was responsible for making the rules and regulations for the development and implementation of the Education Trust Act.

NMETB's financial statements include the statement of net position, statement of revenues, expenses and changes in net position, and statement of cash flows of the Administrative Fund, and the fiduciary funds statements of financial position and change in financial position. They are not intended to present the financial position or changes in financial position of the State of New Mexico. However, the funds are part of the primary government of the State of New Mexico, and their financial data is included with the financial data of the State of New Mexico.

NMETB's Administrative Fund is an enterprise fund used to account for the administrative operations of the NMETB. Scholar's Edge and The Education Plan Education Savings Program (Plans) are NMETB's fiduciary funds used to account for New Mexico's IRS section 529 education savings plans. The Plans are maintained and administered by the Board, which serves as trustee of the Education Trust of New Mexico (Trust). The Board has the authority to appoint a program manager, adopt rules and regulations to implement and administer the Plans, and establish investment policies.

The Plans are a savings vehicle for education expenses under Section 529 of the U.S. Internal Revenue Code of 1986, as amended (Section 529). The Plans are comprised of a variety of investment portfolios (Portfolios).

EDUCATION TRUST BOARD OF NEW MEXICO
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

NOTE A - ORGANIZATION AND BACKGROUND (continued)

529 Savings Plans' assets can be used for qualified educational expenses such as tuition and fees, certain room and board expenses, books, and required supplies and equipment at any accredited post-secondary school that is eligible to participate in federal student financial aid programs. This includes most public or private universities, graduate schools, community colleges, and vocational schools. Section 529 permits additional uses of 529 plan funds, and future additional uses may be added based on federal legislation. Assets in the Plans are subject to investment risk and are not guaranteed by the state.

Ascensus College Savings Recordkeeping Services, LLC (Ascensus), serves as the program manager for Scholar's Edge and The Education Plan.

Scholar's Edge Plan. Currently, there are various Scholar's Edge Year of Enrollment Portfolios, which are designed to correspond with the expected date of enrollment. The asset allocation mix of the options, adjusts over time, and become progressively more conservative as the target date of enrollment approaches. Scholar's Edge also offers static target risk asset allocation Portfolios as well as individual Portfolios.

The Education Plan. Currently, there are various Year of Enrollment Options, which are designed to correspond with the expected date of enrollment. The asset allocation mix of the options, adjust over time, and become progressively more conservative as the target date of enrollment approaches. The Education Plan also offers passive static asset allocation Portfolios, active static asset allocation Portfolios and individual Portfolios.

EDUCATION TRUST BOARD OF NEW MEXICO
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

NOTE A - ORGANIZATION AND BACKGROUND (continued)

Investment Portfolios. Scholar's Edge and The Education Plan offer various investment portfolios to accommodate the needs of participants. Investment portfolios of each plan are as follows:

Scholar's Edge Portfolios:

- Scholar's Edge 2042-2043 Portfolio
- Scholar's Edge 2040-2041 Portfolio
- Scholar's Edge 2038-2039 Portfolio
- Scholar's Edge 2036-2037 Portfolio
- Scholar's Edge 2034-2035 Portfolio
- Scholar's Edge 2032-2033 Portfolio
- Scholar's Edge 2030-2031 Portfolio
- Scholar's Edge 2028-2029 Portfolio
- Scholar's Edge 2026-2027 Portfolio
- Scholar's Edge 2024-2025 Portfolio
- Scholar's Edge Today Portfolio
- Scholar's Edge Aggressive Portfolio
- Scholar's Edge Moderate Portfolio
- Scholar's Edge Conservative Portfolio
- Scholar's Edge Fixed Income Portfolio
- Scholar's Edge Capital Preservation Portfolio
- Principal Short-Term Income Portfolio
- Principal Income Portfolio
- iShares Core U.S. Aggregate Bond Portfolio
- MainStay MacKay High Yield Corp Bond Portfolio
- Vanguard Total International Bond Portfolio
- iShares S&P 500 Stock Index Portfolio
- Principal Blue Chip Portfolio
- Principal Equity Income Portfolio
- Vanguard Mid Cap Index Portfolio
- iShares Small Cap Index Portfolio
- Vanguard Total World Stock Portfolio
- Principal Diversified International Portfolio
- JPMorgan Emerging Markets Equity Portfolio*
- Principal Real Estate Securities Portfolio
- Principal Core Fixed Income

**This portfolio is scheduled for replacement in October 2024*

The Education Plan Portfolios:

- 2042-2043 Portfolio
- 2040-2041 Portfolio
- 2038-2039 Portfolio
- 2036-2037 Portfolio
- 2034-2035 Portfolio
- 2032-2033 Portfolio
- 2030-2031 Portfolio
- 2028-2029 Portfolio
- 2026-2027 Portfolio
- 2024-2025 Portfolio
- Enrollment Portfolio
- 100% Equity Index Portfolio
- Responsible Equity Portfolio
- Bond Index Portfolio
- 75% Equity Index Portfolio
- 50% Equity Index Portfolio
- 25% Equity Index Portfolio
- 100% Active Equity Portfolio
- 75% Active Equity Portfolio
- 50% Active Equity Portfolio
- 25% Active Equity Portfolio
- Capital Preservation Portfolio
- Vanguard Short-Term Treasury Index Portfolio
- Vanguard Bond Index Portfolio
- Vanguard Total Stock Plus Portfolio
- TIAA CREF Social Choice Portfolio
- US Equity Index Portfolio

EDUCATION TRUST BOARD OF NEW MEXICO
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

NOTE A - ORGANIZATION AND BACKGROUND (continued)

Financial Statements. The statement of net position, statement of revenue, expenses, and changes in net position, and statement of cash flows, provide operational accountability information for NMETB as an economic unit. They report the entity's ability to maintain service levels and continue to meet its obligations as they come due.

The accounts of NMETB are organized on the basis of funds, each of which is considered to be an independent fiscal and accounting entity. The operations of each fund are accounted for within separate sets of self-balancing accounts, which comprise its assets, liabilities, net position, revenues, expenses, and other financing sources and uses.

Funds include the Administrative Fund (Fund 11250), an enterprise fund, and the Scholar's Edge Fund (Fund 50580) and The Education Plan (Fund 50480), both Private-Purpose Trust Funds which are fiduciary in nature as the assets are held in trust for the benefit of plan recipients.

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting. For financial purposes, NMETB is considered an enterprise fund engaged in business-type activities. The financial statements are prepared using the economic resources measurement focus and the accrual basis of accounting in conformity with U.S. generally accepted accounting principles. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when incurred, regardless of when the related cash flow takes place. Revenue from grants, entitlements, and contributions is recognized in the fiscal year in which eligibility requirements have been satisfied.

As fiduciary funds, the Scholar's Edge and The Education Plan financial statements are presented using the economic resources measurement focus and the accrual basis of accounting in conformity with generally accepted accounting principles in the United States as defined by the Governmental Accounting Standards Board (GASB). Under this method of accounting, revenues are recorded when earned and expenses are recorded when a liability is incurred regardless of the timing of the related cashflows.

Dividends of equity securities are recognized as they are earned and become measurable and available to pay liabilities of the current period.

EDUCATION TRUST BOARD OF NEW MEXICO
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Net Position. The difference between assets, deferred outflows of resources, liabilities, and deferred inflows of resources, is referred to as net position. Net position is categorized as net investment in capital assets (net of related debt), restricted, and unrestricted, based on the following:

Restricted Net Position. Third-party statutory limitations on their use. When there is an option, NMETB spends restricted resources first. Restricting statute for net position is 21-21K-4 NMSA 1978 – Education Trust Act. Restricted net position was \$10,941,810 at June 30, 2024.

Unrestricted Net Position reflects net position of the NMETB not restricted for any project or other purpose. NMETB had no unrestricted net position at June 30, 2024.

Cash, Cash Equivalents and Investments. Cash equivalents are defined as highly liquid investments with original maturities of three months or less. NMETB Administrative Fund's cash and cash equivalents consist of cash held at the New Mexico State Treasurer's Office invested in the General Fund Investment Pool and Local Government Investment Pool.

Security Valuation. Each Portfolio calculates the net asset value of its units as of the close of The New York Stock Exchange (Exchange), normally 4:00 P.M. Eastern time, on each day the Exchange is open for trading, except in the case of a scheduled early closing of the Exchange, in which case the Plans will calculate net asset value of the units as of the scheduled early closing of the Exchange. The net asset values of the Underlying Investments are determined as of the close of the Exchange, on each day the Exchange is open for trading. Short-term "money market type" debt securities with remaining maturities of sixty days or less are valued at amortized cost (which approximates fair value); "money market type" debt securities with no contractual maturities or redemption amounts are valued at fair value.

Each investment asset or liability of the Portfolio is assigned a level at measurement date based on the significance and source of the inputs to its valuation. Various data inputs are used in determining the value of each of the Portfolios' investments as of the reporting period end. These data inputs are categorized in the following hierarchy:

- Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities that can be accessed at the measurement date
- Level 2 Inputs other than unadjusted quoted prices that are observable for the asset or liability either directly or indirectly
- Level 3 Significant unobservable inputs

As of June 30, 2024, and without consideration as to the classification level of the specific investments held, the Plan classifies its investment in the Underlying Investments as Level 1.

EDUCATION TRUST BOARD OF NEW MEXICO
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Security Valuation, (continued)

These investments are classified as follows:

Scholar's Edge and The Education Plan:

	Valuation			
	Fair Value Measurements Using			
	June 30, 2024	Level 1	Level 2	Level 3
Investments:				
Fixed Income	\$ 842,117,200	\$ 842,117,200	\$ -	\$ -
Equity	1,095,457,115	1,095,457,115	-	-
Real Estate	15,973,337	15,973,337	-	-
Total Investments by Fair Value Level	\$ 1,953,547,652	\$ 1,953,547,652	\$ -	\$ -
Guaranteed Investment				
Contracts:				
New York Life GIA	123,498,658			
Principal GO	263,519,258			
	387,017,916			
	\$ 2,340,565,568			

Guaranteed Investment Contracts (GICs). GIC's are contractual arrangements, not securities and are therefore not subject to custodial credit risk. However, there is a risk that an insurance company could fail to perform its contractual obligations for financial or other reasons.

The New York Life Guaranteed Interest Account (GIA), a stable value product, is a general account group annuity contract seeking to provide a low-risk, stable investment option by providing a guarantee of principal and accumulated interest. The GIA is invested in a fixed income portfolio within New York Life's general account, and invested primarily in a conservative array of securities and cash-equivalent investments in accordance with the investment restrictions of New York Insurance Law. The GIA is valued at \$1.00 book value and gets rated nightly.

EDUCATION TRUST BOARD OF NEW MEXICO
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Security Valuation, (continued)

Guaranteed Investment Contracts (GICs), (continued)

The Principal Guaranteed Option (PGO) is a fixed income investment option focused on capital preservation and return. The PGO is valued daily at the net asset value of units in the fund (NAV). The NAV is based on the fair value of the underlying investments held by the fund less its liabilities.

The valuation method for investments measured at the net asset value (NAV) per share (or its equivalent), as of June 30, 2024 is presented in the following table:

	<u>Fair Value</u>	<u>Unfunded Commitments</u>	<u>Redemption Frequency</u>	<u>Redemption Notice Period</u>
Principal GO	263,519,258	-	Daily	Daily

Security Transactions: Security transactions are recorded on the trade date. Realized gains and losses on securities sold are determined on the high cost method.

Contributions, Withdrawals, and Distributions. There is an unlimited number of no par value units that can be issued. Contributions and withdrawals are recorded at the unit value determined on the valuation date following receipt of notice of the contribution or withdrawal. Contributions and withdrawals are subject to sufficient advance notifications as outlined in the Plan Description and Participation Agreement. The portfolios' unit values (net asset values) are determined daily. Net investment income for all portfolios is retained and reflected in the net asset value of each portfolio.

Investment Income and Dividends. Dividend income is recorded on the ex-dividend date. Noncash dividends included in dividend income, if any, are recorded at the fair value of the securities received.

Interest income, which includes accretion of discount and amortization of premium, is accrued as earned. Income and capital gain distributions from the Underlying Investments are recorded on the ex-dividend date. Dividends from income are included in investment income and capital gain distributions are included in net increase in fair value of investments.

EDUCATION TRUST BOARD OF NEW MEXICO
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Allocation of Income, Expenses, Gains and Losses. Income, expenses (other than those attributable to a specific class), gains, and losses are allocated on a daily basis to each class of units based upon the relative proportion of net position represented by such class. Operating expenses directly attributable to a specific class are charged against the operations of that class.

Use of Estimates. The preparation of financial statements, in conformity with accounting principles generally accepted in the United States, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from those estimates.

Revenues and Expenses. Operating revenues include activities that have the characteristics of an exchange transaction as well as those that relate directly to finance the administration of the Scholar's Edge and The Education Plans. Operating Revenues consists of Program Fees and related Marketing Contractual Revenue. Operating expenses include activities that have the characteristics of an exchange transaction such as a) employee salaries, benefits, and related expense; b) utilities, supplies, and other services; and c) professional fees.

Budget. NMETB formally adopts an annual budget for the Administrative Fund based upon the recommendation of program staff. NMETB's budget is established through an annual budget adjustment request, subject to the review of the New Mexico Department of Finance and Administration (DFA) and the New Mexico Legislative Finance Committee (LFC). NMETB is not included in the General Appropriations Act (GAA) and does not receive state general fund appropriations. Cash balances remaining at the end of the year do not revert to the New Mexico State General Fund.

New Accounting Pronouncements. NMETB has evaluated the applicability and effect of the following Government Accounting Standards Board pronouncements (GASBS):

GASBS 100 - Accounting Changes and Error Corrections is an amendment of GASB Statement No. 62. This Statement defines accounting changes as changes in accounting principles, changes in accounting estimates, and changes to or within the financial reporting entity and describes the transactions or other events that constitute those changes. GASB 100 is not applicable to NMETB for FY24.

EDUCATION TRUST BOARD OF NEW MEXICO
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

NOTE C - CASH AND CASH EQUIVALENTS AND INVESTMENTS

Cash and cash equivalents reported in the Administrative Fund at June 30, 2024 include a balance of \$10,604,801 invested with New Mexico State Treasurer's Office (STO) Local Government Investment Pool (LGIP). LGIP deposits are not guaranteed or insured by the State of New Mexico, the Federal Deposit Insurance Corporation (FDIC), the Federal Reserve Board, or any other agency or bank. These deposits involve certain investment risks and returns are not guaranteed. The LGIP is valued at amortized cost. Additional disclosures regarding LGIP are posted at the STO website at www.nmsto.gov, and available for review by participants at any time. As of June 30, 2024, STO provides the following disclosure regarding the LGIP holdings:

New Mexico LGIP AAAM Rated \$10,604,801 [30] day WAM (R); [39] day WAM (F)

Limitations or restrictions on withdrawals:

- Amounts less than \$30 million may be withdrawn within 24 hours of notice to the STO;
- Amounts of \$30 million to \$60 million require notice of 2 business days to the STO;
- Amounts of \$60 million to \$100 million require notice of 5 business days to the STO;
- Amounts in excess of \$100 million require notification of 10 business days to the STO.

Funds are withdrawn from the LGIP one business day prior to transfer to maintain the liquidity of the LGIP for all participants. With prior approval by the LGIP Bureau Chief or a designee, participant withdrawals made within the 24-hour limitation will be treated as an emergency withdrawal. Participants will be charged an emergency withdrawal fee to cover the cost of the emergency wire. Emergency withdrawal requests must follow the withdrawal procedure outlined above and must include a letter explaining the emergency. The LGIP Bureau reserves the right to decline any emergency withdrawals.

Stability Protection—Notwithstanding the withdrawal guidelines, the STO reserves the right to limit participant withdrawals if the State Treasurer determines that doing so is required to ensure the stability of the LGIP.

EDUCATION TRUST BOARD OF NEW MEXICO
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

NOTE C - CASH AND CASH EQUIVALENTS AND INVESTMENTS (continued)

The State General Fund Investment Pool balance held by the New Mexico State Treasurer was \$639,293 at June 30, 2024. Funds can be withdrawn from the New Mexico State Treasurer as needed. However, 2.2.2.12(A)(14) NMAC requires NMETB to report this cash balance as an investment. All earnings on deposits are retained by the New Mexico State Treasurer's Office General Fund investment pool then allocated to the respective state agencies by applying a systematic approach based on each participant's average daily balance in the pool. The New Mexico State Treasurer deposits public monies with New Mexico financial institutions in denominations which generally are in excess of the \$250,000 insurance coverage provided by federal agencies.

Accordingly, the New Mexico State Treasurer requires the depository financial institutions provide additional collateral for such investments. The collateral generally is in the form of marketable debt securities and is required in amounts ranging from 50% to 102% of the par value of the investment dependent upon the institutions operating results and capital. Collateral is required in amounts equal to 50% of the average investment balance. To obtain pledged collateral, investment risk, custodial credit risk, and insurance coverage information for the NMETB's investment in the New Mexico State Treasurer's General Fund investment pool, a copy of separately issued financial statements as of June 30, 2024 can be obtained from the New Mexico State Treasurer's Office. All collateral is held in third-party safekeeping.

Interest Rate Risk—The New Mexico State Treasurer's Office has an investment policy that limits investment maturities to five years or less on allowable investments. This policy is a means of managing exposure to fair value losses arising from increasing interest rates. This policy is reviewed and approved annually by the New Mexico State Board of Finance.

Credit Risk—The New Mexico State General Fund Investment Pool is not rated.

For additional GASB 40 disclosure information regarding cash held by the New Mexico State Treasurer, the reader should see the separate audit report for the New Mexico State Treasurer's Office for the fiscal year ended June 30, 2024.

The schedule of individual deposit accounts that the Administrative Fund held as of June 30, 2024 is presented as supplemental information to these financial statements.

Cash and cash equivalents reported in Scholar's Edge and The Education Plan are nonpublic participant deposits. Funds are managed by the program manager of the Plans, Ascensus, and are held by a custodian, Bank of New York Mellon. However, cash is typically transferred out of the account to be re-invested and allocated to the underlying investments on a trade date plus one business day basis.

EDUCATION TRUST BOARD OF NEW MEXICO
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

NOTE D - INVESTMENT RISK

Certain investments are subject to investment risk based on the amount of risk in the underlying investments. The NMETB has adopted GASB Statement No. 40, Deposit and Investment Risk Disclosures. The standard requires disclosure of essential risk information about deposits and investments. Investments of the NMETB are uninsured and are held in the NMETB's name.

Custodial Credit Risk. Custodial credit risk is the risk that, in the event of a failure, the NMETB's deposits and investments may not be returned promptly. Because investments of the NMETB are generally in mutual funds and other Underlying Investments, this risk is significantly mitigated.

Credit Risk. Credit risk is the risk that an issuer of an investment will not fulfill its obligations. The NMETB invests directly in Underlying Investments. For registered Underlying Investments, prospectuses provide greater detail about the investment strategies and practices in compliance with federal regulations and specifically, the Form N-1A of the Investment Company Act of 1940. Form N-1A discloses information investment and policies objectives, as well as information on the company structure and operations. In addition, Program Disclosure Statement and the Participation Agreements provide greater detail about the credit risk, if any, associated with nonregistered Underlying Investments.

Interest Rate Risk. Interest rate risk refers to value fluctuations of fixed-income securities resulting from the inverse relationship between price and yield. The market value fluctuations of fixed-income securities already held will not affect the interest payable on those securities. However, the fluctuations will affect the market value and in turn will affect net asset values.

Foreign Currency Risk. Foreign currency risk is the risk that changes in exchange rates will adversely affect the fair value of an investment in a foreign security. NMETB's Underlying Investments invest in assets denominated in various foreign currencies in pooled vehicles. For registered Underlying Investments, prospectuses provide greater detail about the investment strategies and practices, in compliance with federal regulations and specifically, the Form N-1A of the Investment Company Act of 1940. Form N-1A discloses information and policies about the Underlying Investment and its investment objectives, as well as information on the company structure and operations. In addition, the Program Disclosure Statement and the Participation Agreement provide greater detail about the risks of investing in foreign currencies by certain nonregistered Underlying Investments.

Concentration of Credit Risk. NMETB's investment policy requires diversification of the portfolio, but does not specify maximum amounts that can be invested in any one investment vehicle, maturity, issuer, or class of securities.

EDUCATION TRUST BOARD OF NEW MEXICO
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

NOTE D - INVESTMENT RISK (continued)

Concentration of Credit Risk (continued)

Scholar's Edge:

Issue Name	% of Investment
Principal Core Fixed Income Fund Class R6	23
Principal Capital	16
iShares Core S&P 500 ETF	14
Principal Short-Term Income Fund Institutional Class	10
Principal Diversified International Fund Class R6	10
Principal Blue Chip Class R6	8
Principal Equity Inc	6
iShares Core U.S. Aggregate Bond ETF	6

The Education Plan:

Issue Name	% of Investment
Vanguard Ultra Short-Term Bond	24
NY Life GIA 10 Direct	14
Vanguard Total Bond Market II Institutional	11
Vanguard Developed Markets Index Fund Institutional	10
Vanguard Short-Term Treasury Index Institutional	8
Vanguard Growth & Income	7

Credit Risk. As of June 30, 2024, credit ratings for the fixed-income Underlying Investments are as follows:

Scholar's Edge:

Portfolio	Credit Quality							
	AAA	AA	A	BBB	BB	B	Below B	Unrated
Principal Core Fixed Income R6	51.02 %	1.94 %	19.93 %	26.30 %	0.64 %	0.17 %	0.00 %	0.00 %
iShares Core International Aggregate Bond ETF	20.09 %	23.44 %	33.19 %	15.16 %	0.00 %	0.00 %	0.00 %	8.12 %
Principal ST Income Institutional	42.79	2.83	17.00	28.50	1.42	0.00	0.00	7.46
Vanguard Total International Bond ETF	24.95	27.26	26.99	18.43	0.00	0.00	1.87	0.50
Mainstay Mackay High Yield Corp Bond R6	0.00	0.10	0.00	9.50	52.90	31.30	4.70	1.50

EDUCATION TRUST BOARD OF NEW MEXICO
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

NOTE D - INVESTMENT RISK (continued)

Credit Risk (continued)

The Education Plan:

Portfolio	Credit Quality							
	AAA	AA	A	BBB	BB	B	Below B	Unrated
DFA Inflation-Protected Securities Portfolio Inst. Class	0.00 %	100.00 %	0.00 %	0.00 %	0.00 %	0.00 %	0.00 %	0.00 %
iShares Core International Aggregate Bond ETF	20.09 %	23.44 %	33.19 %	15.16 %	0.00 %	0.00 %	0.00 %	8.12 %
Vanguard ST Inflation-Protected Securities Index Inst.	100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Vanguard ST Treasury Index Institutional	99.98	0.00	0.00	0.00	0.00	0.00	0.00	0.02
Vanguard Total Bond Market	71.47	3.02	12.46	13.03	0.00	0.00	0.00	0.02
Vanguard Ultra Short-Term Bond-Adm	26.74	4.78	36.70	30.58	0.19	0.00	0.07	0.94
Vanguard High Yield Corporate ADM	5.08	2.04	0.24	4.54	51.38	31.05	4.89	0.78
PGIM Global Total Return Fund Class R-6	21.73	10.55	18.43	32.18	10.18	2.48	1.29	3.16
Nuveen Core Plus Bond R-6	3.81	41.61	11.51	24.17	10.44	5.18	0.44	2.84

Equity Risk. Equity Risk is the risk that stocks and other equity securities held by the Underlying Investments may fluctuate in price, which could cause portfolios to lose value. The price movement of individual equity securities may not occur uniformly across industry or capitalization and can be impacted by the factors at the market, sector, or individual company level.

Interest Rate Risk. As of June 30, 2024, the duration for the fixed-income Underlying Investments of the Scholar's Edge Plan are as follows:

Fund	2024 (In Years)
Vanguard Total International Bond ETF	7.24
Principal Core Fixed Income R6	5.99
iShares Core International Aggregate Bond ETF	5.99
Mainstay Mackay High Yeild Corp Bond R6	2.68
Principal ST Income Institutional	2.04

EDUCATION TRUST BOARD OF NEW MEXICO
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

NOTE D - INVESTMENT RISK (continued)

Interest Rate Risk (continued)

As of June 30, 2024, the duration for the fixed-income Underlying Investments of The Education Plan are as follows:

Fund	2024 (In Years)
DFA Inflation-Protected Securities Portfolio Inst. Class	6.67
PGIM Global Total Return Fund Class R-6	6.45
Nuveen Core Plus Bond R-6	6.23
iShares Core International Aggregate Bond ETF	6.79
Vanguard Total Bond Market	5.97
Vanguard High Yield Corporate ADM	3.03
Vanguard ST Inflation-Protected Securities Index Inst.	2.51
Vanguard ST Treasury Index Institutional	1.87
Vanguard Ultra Short-Term Bond-Adm	0.93

NOTE E - ACCOUNTS RECEIVABLE

The accounts receivable reported in the Administrative fund in the amount of \$136,719 represent the administrative program fee revenues earned in June 2024 but collected in July 2024.

NOTE F - LEASES

NMETB entered into a lease agreement to rent office space on July 1, 2018. The term of the lease is ten years, terminating on June 30, 2028.

In accordance with Government Accounting Standard 87, Leases, the net present value of the remaining lease payments at the time of standard implementation is recorded as a lease asset. The Lease Asset was initially calculated at \$281,531, using an implicit rate of 3% (based on the incremental borrowing rate for the State of New Mexico). The lease asset is amortized on a straight-line basis over the life of the lease. Amortization expense for fiscal year ending June 30, 2024 is \$40,219.

	7/1/2023	Additions	Deletions	6/30/2024
Lease Asset	\$ 281,531	\$ -	\$ -	\$ 281,531
Amortization	(80,438)	(40,219)	-	(120,657)
Lease Asset, Net	<u>\$ 201,093</u>	<u>\$ (40,219)</u>	<u>\$ -</u>	<u>\$ 160,874</u>

EDUCATION TRUST BOARD OF NEW MEXICO
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

NOTE F - LEASES (continued)

In accordance with Government Accounting Standard 87, Leases, a corresponding lease liability, was initially recognized in the amount of \$281,531. Principal payments during the fiscal year were \$37,548. Balance as of June 30, 2024 is as follows:

	7/1/2023	Additions	Deletions	6/30/2024
Lease Liability	\$ 213,341	\$ -	\$ (37,548)	\$ 175,793
	<u>\$ 213,341</u>	<u>\$ -</u>	<u>\$ (37,548)</u>	<u>\$ 175,793</u>

Of the balance outstanding at June 30, 2024, \$39,993 is estimated to be due within one year.

Future lease payments maturity schedule as of June 30, 2024, is as follows:

	Principal	Interest	Total Payment
2025	\$ 39,993	\$ 5,274	\$ 45,267
2026	42,552	4,074	46,626
2027	45,226	2,797	48,023
2028	48,022	1,441	49,463
	<u>\$ 175,793</u>	<u>\$ 13,586</u>	<u>\$ 189,379</u>

NOTE G - RETIREMENT BENEFITS - PUBLIC EMPLOYEES RETIREMENT ASSOCIATION

NMETB, as part of the primary government of the State of New Mexico, is a contributing employer to a cost-sharing multiple employer defined benefit pension plan administered by the Public Employees Retirement Association (PERA). Disclosure requirements for governmental and enterprise funds apply to the primary government as a whole, and as such, this information will be presented in the Annual Comprehensive Financial Report of the State of New Mexico.

NMETB made \$69,053 in retirement contributions for employees during fiscal year 2024.

Information concerning the net pension liability, pension expense and pension-related deferred inflows and outflows of resources of the primary government will be contained in the Annual Comprehensive Financial Report and will be available, when issued, from the Office of the State Controller, Room 166, Bataan Memorial Building, 407 Galisteo Street, Santa Fe, New Mexico, 87501.

EDUCATION TRUST BOARD OF NEW MEXICO
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

NOTE H - POSTEMPLOYMENT BENEFITS - STATE RETIREE HEALTHCARE PLAN (RHCA)

The NMETB, as part of the primary government of the State of New Mexico, is a contributing employer to a cost-sharing multiple-employer defined benefit postemployment health care plan that provides comprehensive group health insurance for persons who have retired from certain public service positions in New Mexico. The other postemployment benefits (OPEB) Plan is administered by the Retiree Health Care Authority of the State of New Mexico. Overall, total OPEB liability exceeds OPEB Plan net position resulting in a net OPEB liability. The state has determined the State's share of the net OPEB liability to be a liability of the State as a whole, rather than any agency or department of the State and the liability will not be reported in the department or agency level financial statements of the State. All required disclosures will be presented in the Annual Comprehensive Financial Report of the State of New Mexico.

NMETB made \$7,181 in postemployment benefit contributions for employees during fiscal year 2024.

Information concerning the net liability, benefit expense, and benefit-related deferred inflows and deferred outflows of resources of the primary government will be contained in the State of New Mexico Annual Comprehensive Financial Report for the year ended June 30, 2024 and will be available, when issued, from the Office of the State Controller, Room 166, Bataan Memorial Building, 407 Galisteo Street, Santa Fe, New Mexico, 87501.

NOTE I - PROGRAM FEE REVENUES

During fiscal year 2024, NMETB received an annual state administrative fee charged to each Plan. The fee was .08% and .05% of the average daily net assets of the Plan for Scholar's Edge and The Education Plan, respectively. The fee is accrued daily and paid monthly to NMETB.

NOTE J - RELATED PARTY INFORMATION AND FEES

Administration. NMETB is administratively connected to the New Mexico Department of Higher Education (NMHED). In accordance with the state statute, the Chair of the Education Trust Board is the designee of the Cabinet Secretary of the Department of Higher Education.

Expenses. The Plans of the fiduciary fund bear certain ongoing fees, which are charged against the assets of the Portfolios, to provide for the cost associated with the distribution, servicing, and administration. There are also indirect fees and expenses of the Underlying Investments in which the Portfolios invest. In addition, there may be certain fees and expenses the NMETB may impose from time to time. The NMETB may change or add new fees at any time.

EDUCATION TRUST BOARD OF NEW MEXICO
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

NOTE J - RELATED PARTY INFORMATION AND FEES (continued)

Program Management Fees. The Portfolios pay an annualized fee on the average daily net position of the Plans of the fiduciary fund. The Scholar's Edge Portfolios paid an annualized program management fee of .20%, and The Education Plan paid an annualized fee of .05% to the program manager, Ascensus.

Scholar's Edge Fees and Charges

Class A Units

Sales Charges. Class A and Class C Units are subject to sales charges. Class A Units are subject to a maximum initial sales charge of 3.50% on the amount invested. Class C Units are subject to a maximum CDSC of 1.00% if they are redeemed within one year of purchase. Class R Units are not subject to any sales charges. There are no sales charges applicable to Class A or Class C Units of the Scholar's Edge Capital Preservation Portfolio. Class A Units of the Scholar's Edge Capital Preservation Portfolio purchased after April 28, 2022, that are then exchanged to any other Portfolio will be subject to a maximum initial sales charge of 3.50%. Class C Units of the Scholar's Edge Capital Preservation Portfolio purchased after April 28, 2022, that are then exchanged to any other Portfolio will be subject to a maximum CDSC of 1.00% if they are redeemed within one year of purchase. Sales charges may be reduced or waived in certain limited circumstances.

Automatic Conversion of Class C Units to Class A Units. Class C Units are automatically converted into Class A Units five years after the date of purchase, at which time such Units become subject to the Total Annual-Asset Based Fees for Class A Units. The automatic conversion is not subject to any initial sales charge or CDSC.

Class R Units. Class R Units are not subject to an initial sales charge or a CDSC. Nor are Class R Units subject to a Distribution and Service Fee. Class R Units are not subject to any sales charges through the Plan. Class R Units are designed for use in fee-based accounts through qualified registered investment advisors or selling agents who buy through a broker/dealer in advisory accounts. The fees associated with fee-based accounts are determined separately between you and your Financial Advisor and are not a feature of or affiliated with Scholar's Edge. Class R Units may be sold by selling agents that charge brokerage commissions and other transaction-related fees directly to their clients. These commissions and fees are not a feature of or affiliated with Scholar's Edge. You should ask your Financial Advisor about whether it charges brokerage commissions or other fees related to the purchase of Class R Units.

EDUCATION TRUST BOARD OF NEW MEXICO
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

NOTE J - RELATED PARTY INFORMATION AND FEES (continued)

Contingent Deferred Sales Charge (CDSC)

Class A Units. There is no CDSC with respect to Class A Units of the Scholar's Edge Capital Preservation Portfolio that are purchased after April 28, 2022. Any units purchased prior to April 28, 2022, will be subject to the CDSC that was in effect as of the time of purchase. Class A Units of the Scholar's Edge Capital Preservation Portfolio purchased after April 28, 2022, that are then exchanged to any other Portfolio will be subject to the applicable sales charge or the CDSC if they are redeemed for a Qualified or Non-Qualified Distribution within 18 months of the exchange into the new Portfolio that was not subject to an initial sales charge.

Class C Units. There is no CDSC with respect to Class C Units of the Scholar's Edge Capital Preservation Portfolio that are purchased after April 28, 2022. Any units purchased prior to April 28, 2022, will be subject to the CDSC that was in effect as of the time of purchase. Class C Units of the Scholar's Edge Capital Preservation Portfolio purchased after April 28, 2022, that are then exchanged to any other Portfolio will be subject to the applicable sales charge or CDSC if they redeem within 12 months of the exchange into the new Portfolio that was not subject to an initial sales charge.

Distribution and Service Fee

Class A and C Units. Class A and C Units for each Portfolio are subject to an ongoing annual Distribution and Service Fee of 0.25% and 1.00%, respectively. PFD receives the Distribution and Service Fee to support the marketing and sale of Scholar's Edge and as compensation for services that PFD provides to the Plan. PFD uses amounts received from the Distribution and Service Fee to pay third parties, such as your Financial Advisor, that provide distribution, marketing, and related services. This Fee is accrued daily and is factored into a Portfolio's Unit Value.

Class R Units. Class R Units are not subject to a Distribution and Service Fee.

NOTE K - INCOME TAXES

The Plans of the fiduciary fund were established under Section 529 of the Internal Revenue Code, which provides that all Portfolios within the Plans shall be exempt from income taxes. Therefore, no federal income tax provision is required. Individual account owners may be subject to federal and state income tax under certain conditions.

EDUCATION TRUST BOARD OF NEW MEXICO
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

NOTE L - COMPENSATED ABSENCES

Certain amounts of vacation and sick pay earned and not taken are obligations of NMETB and recorded as payables. Sick leave accumulated in excess of 600 hours, not to exceed 120 hours, is payable semiannually at a rate equal to 50% of the employee's hourly wage. Upon termination, vacation pay up to 240 hours becomes immediately payable. Vacation in excess of 240 hours and the first 600 hours of sick leave are forfeited upon termination. Upon retirement, sick leave is limited to 400 hours accumulated in excess of 600 hours at the 50% hourly rate. Accrued vacation and sick pay is recorded as a liability, and the net change during the current year is recorded as an expense in NMETB's enterprise activities.

A summary of changes in accrued vacation and sick pay is as follows:

	<u>2023</u>	<u>Additions</u>	<u>Deletions</u>	<u>2024</u>
Compensated absences	<u>\$ 30,578</u>	<u>35,338</u>	<u>(30,578)</u>	<u>\$ 35,338</u>

Of the balance outstanding at June 30, 2024, the full amount of \$35,338 is estimated to be due within one year.

NOTE M - RISK MANAGEMENT

The NMETB, as a state agency defined in the New Mexico Tort Claims Act, is insured through the Risk Management Division of the New Mexico General Services Department. The Office of Risk Management Division pays annual premiums for coverage provided in the following areas:

- Liability and civil rights protection for claims made by others against the State of New Mexico;
- Coverage to protect the State of New Mexico's property and assets; and
- Fringe benefit coverage for the State of New Mexico employees.

NOTE N - STATE GENERAL FUND INVESTMENT POOL

As provided for in Chapter 8-6 of the New Mexico Statutes Annotated 1978, the State Treasurer shall receive and keep all monies of the state, except when otherwise provided, and shall disburse the public money upon lawful warrants. The State Treasurer's Office (STO) acts as the State's bank when agency cash receipts are deposited and later pooled into a statewide investment fund, also referred to as the State General Fund Investment Pool (SGFIP). In times when cash amounts are greater than immediate needs, the amounts are placed into short-term investments. When agencies make payments to vendors and employees, they are made from this pool and their claims on the pool are reduced.

EDUCATION TRUST BOARD OF NEW MEXICO
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

NOTE N - STATE GENERAL FUND INVESTMENT POOL (continued)

The comprehensive cash reconciliation model which compares aggregated agency claims on the SGFIP to the associated resources held by the State Treasurer's Office has been completed for fiscal year 2024. This process has been previously reviewed and is analyzed annually, by the IPAs performing audits of the General Fund, the Department of Finance and Administration, and the State of New Mexico's Annual Financial Report. These reviews have deemed the process sound and the Department fully compliant with reconciliation requirements. The NMSTO provides the following assertions:

- 1) As of June 30, 2024, resources held in the pool were equivalent to the corresponding business unit claims on those resources.
- 2) All claims as recorded in SHARE shall be honored at face value.

EDUCATION TRUST BOARD OF NEW MEXICO
COMBINING SCHEDULE OF FIDUCIARY NET POSITION
JUNE 30, 2024

	Private-Purpose Trust Funds		
		50480	
		The	
	50580	Education	
	Scholar's Edge	Plan	Total
ASSETS			
Investments, at Fair Value (Scholar's Edge			
Cost \$1,500,061,624; The Education Plan			
Cost \$637,151,937)	\$ 1,646,665,878	\$ 693,899,690	\$ 2,340,565,568
Cash and Cash Equivalents	6,132,673	1,746,468	7,879,141
Accrued Income	7,666	-	7,666
TOTAL ASSETS	1,652,806,217	695,646,158	2,348,452,375
LIABILITIES			
Program Fees	270,794	28,401	299,195
Marketing and Advertising	1,123,070	-	1,123,070
Accounting and Audit Fees	108,318	28,402	136,720
TOTAL LIABILITIES	1,502,182	56,803	1,558,985
NET POSITION HELD IN TRUST			
FOR INDIVIDUALS	<u>\$ 1,651,304,035</u>	<u>\$ 695,589,355</u>	<u>\$ 2,346,893,390</u>

EDUCATION TRUST BOARD OF NEW MEXICO
COMBINING SCHEDULE OF CHANGES IN FIDUCIARY NET POSITION
YEAR ENDED JUNE 30, 2024

	Private-Purpose Trust Funds		
	50580	50480	
	Scholar's Edge	The Education Plan	Total
ADDITIONS			
Subscriptions	107,518,596	70,659,808	\$ 178,178,404
Investment Income			
Net Increase in Fair Value of Investments	126,776,038	51,216,648	177,992,686
Dividends	33,960,205	18,300,706	52,260,911
Interest	334,352	78,130	412,482
Less: Expenses:			
Management Fees	3,211,905	325,557	3,537,462
State Administrative Fees	1,284,762	325,557	1,610,319
Other Reimbursement	4,452,037	-	4,452,037
NET INVESTMENT INCOME	152,121,891	68,944,370	221,066,261
TOTAL ADDITIONS	259,640,487	139,604,178	399,244,665
DEDUCTIONS			
Redemptions	(251,398,967)	(84,610,451)	(336,009,418)
CHANGE IN NET POSITION HELD IN TRUST FOR INDIVIDUALS	8,241,520	54,993,727	63,235,247
Net Position Held in Trust for Individuals, Beginning of Year	1,643,062,515	640,595,628	2,283,658,143
NET POSITION HELD IN TRUST FOR INDIVIDUALS, END OF YEAR	<u>\$ 1,651,304,035</u>	<u>\$ 695,589,355</u>	<u>\$ 2,346,893,390</u>

EDUCATION TRUST BOARD OF NEW MEXICO
SCHEDULE OF REVENUES, EXPENSES AND CHANGES IN NET POSITION - BUDGET AND ACTUAL -
ADMINISTRATIVE FUND
FOR THE YEAR ENDED JUNE 30, 2024

	Budgeted Amounts		Actual	Variance From
	Original	Final	Amounts	Final Budget Positive (Negative)
REVENUES				
Program - Fees	\$ -	\$ -	\$ 2,594,059	\$ 2,594,059
Investment Income	-	-	603,710	603,710
Miscellaneous	-	-	163	163
Total Revenues	-	-	3,197,932	\$ 3,197,932
BUDGETED NET POSITION				
Budgeted Net Position	3,250,200	3,250,200	-	(3,250,200)
Total Revenues & Budgeted Net Position	\$ 3,250,200	\$ 3,250,200	3,197,932	\$ (52,268)
EXPENSES				
Personnel services and employee benefits	483,700	483,700	477,986	5,714
Contractual services	2,512,700	2,512,700	2,287,656	225,044
Other costs	253,800	253,800	154,344	99,456
Total Expenses	\$ 3,250,200	\$ 3,250,200	\$ 2,919,986	\$ 330,214
CHANGE IN NET POSITION (Budget Basis)			277,946	
ADJUSTMENTS TO GAAP (Nonbudgeted Items):				
Change in Compensated Absences Liability			(4,760)	
Rent Expense - Building Lease			43,949	
Interest Expense - Building Lease			(6,400)	
Amortization Expense - Building Lease			(40,219)	
CHANGE IN NET POSITION (GAAP Basis)			\$ 270,516	

*P785 Education Trust is the only P-Code NMETB had for the fiscal year ended June 30, 2024.

**EDUCATION TRUST BOARD OF NEW MEXICO
SCHEDULE OF INDIVIDUAL DEPOSIT ACCOUNTS
FOR THE YEAR ENDED JUNE 30, 2024**

<u>Name of Institution</u>	<u>Account Name</u>	<u>Share Fund No.</u>	<u>Deposit Type</u>	<u>Bank Balance</u>	<u>Reconciled Balance</u>
<i>Enterprise Fund:</i>					
NM State Treasurer's Office	Education Trust Board of New Mexico - Administrative Fund	11250	Interest in SGFIP	\$ 639,293	\$ 639,293
NM State Treasurer's Office	Education Trust Board of New Mexico - Administrative Fund	11250	Local Government Investment Pool	10,604,801	10,604,801
Total Enterprise Fund Types - Administrative Fund				<u>\$ 11,244,094</u>	<u>\$ 11,244,094</u>
<i>Fiduciary Funds</i>					
Bank of New York Mellon	Education Trust Board of New Mexico - Scholar's Edge	50580	Money Market	\$ 6,132,673	\$ 6,132,673
Bank of New York Mellon	Education Trust Board of New Mexico - The Education Plan	50480	Money Market	1,746,468	1,746,468
Total Fiduciary Fund Types - Scholar's Edge and The Education Plan				<u>\$ 7,879,141</u>	<u>\$ 7,879,141</u>

EDUCATION TRUST BOARD OF NEW MEXICO
FUND PERFORMANCE SUMMARY - BY PORTFOLIO - SCHOLAR'S EDGE (ADVISOR SOLD)
FOR THE YEAR ENDED JUNE 30, 2024

The table below presents the Average Annual Returns for each portfolio in the New Mexico Scholar's Edge Savings Program. The table includes the Portfolio and Annual Return. Return is from inception of the portfolio on August 25, 2023 through June 30, 2024.

Fund Name	1 year Return
iShares Core U.S. Aggregate Bond Portfolio A	2.19%
iShares S&P 500 Stock Index Portfolio A	23.49%
iShares Small Cap Index Portfolio A	7.96%
JPMorgan Emerging Markets Equity Portfolio A	6.20%
MainStay MacKay High Yield Corporate Bond Portfolio A	9.17%
Principal Blue Chip Portfolio A	28.93%
Principal Core Fixed Income Portfolio A	2.46%
Principal Diversified International Portfolio A	12.17%
Principal Equity Income Portfolio A	13.77%
Principal Real Estate Securities Portfolio A	5.47%
Principal Short-Term Income Portfolio A	5.52%
Scholar's Edge 2024-2025 Portfolio A	5.69%
Scholar's Edge 2026-2027 Portfolio A	7.73%
Scholar's Edge 2028-2029 Portfolio A	10.03%
Scholar's Edge 2030-2031 Portfolio A	11.56%
Scholar's Edge 2032-2033 Portfolio A	13.59%
Scholar's Edge 2034-2035 Portfolio A	14.64%
Scholar's Edge 2036-2037 Portfolio A	14.93%
Scholar's Edge 2038-2039 Portfolio A	16.01%
Scholar's Edge 2040-2041 Portfolio A	16.67%
Scholar's Edge 2042-2043 Portfolio A	18.60%*
Scholar's Edge Aggressive Portfolio A	14.81%
Scholar's Edge Capital Preservation Portfolio A	4.97%
Scholar's Edge Conservative Portfolio A	7.82%
Scholar's Edge Fixed Income Portfolio A	3.78%
Scholar's Edge Moderate Portfolio A	11.52%
Scholar's Edge Today Portfolio A	5.54%
Vanguard Mid Cap Index Portfolio A	11.23%
Vanguard Total International Bond Portfolio A	3.84%
Vanguard Total World Stock Portfolio A	17.69%

EDUCATION TRUST BOARD OF NEW MEXICO
FUND PERFORMANCE SUMMARY - BY PORTFOLIO - SCHOLAR'S EDGE (ADVISOR SOLD),
CONTINUED
FOR THE YEAR ENDED JUNE 30, 2024

Fund Name	1 year Return
iShares Core U.S. Aggregate Bond Portfolio C	1.46%
iShares S&P 500 Stock Index Portfolio C	22.57%
iShares Small Cap Index Portfolio C	7.19%
JPMorgan Emerging Markets Equity Portfolio C	5.53%
MainStay MacKay High Yield Corporate Bond Portfolio C	8.26%
Principal Blue Chip Portfolio C	28.00%
Principal Core Fixed Income Portfolio C	1.76%
Principal Diversified International Portfolio C	11.30%
Principal Equity Income Portfolio C	13.06%
Principal Real Estate Securities Portfolio C	4.73%
Principal Short-Term Income Portfolio C	4.74%
Scholar's Edge 2024-2025 Portfolio C	4.98%
Scholar's Edge 2026-2027 Portfolio C	6.92%
Scholar's Edge 2028-2029 Portfolio C	9.22%
Scholar's Edge 2030-2031 Portfolio C	10.75%
Scholar's Edge 2032-2033 Portfolio C	12.79%
Scholar's Edge 2034-2035 Portfolio C	13.78%
Scholar's Edge 2036-2037 Portfolio C	14.06%
Scholar's Edge 2038-2039 Portfolio C	15.17%
Scholar's Edge 2040-2041 Portfolio C	15.93%
Scholar's Edge 2042-2043 Portfolio C	18.00%*
Scholar's Edge Aggressive Portfolio C	13.97%
Scholar's Edge Capital Preservation Portfolio C	4.74%
Scholar's Edge Conservative Portfolio C	7.06%
Scholar's Edge Fixed Income Portfolio C	3.04%
Scholar's Edge Moderate Portfolio C	10.82%
Scholar's Edge Today Portfolio C	4.76%
Vanguard Mid Cap Index Portfolio C	10.35%
Vanguard Total International Bond Portfolio C	2.93%
Vanguard Total World Stock Portfolio C	16.89%

EDUCATION TRUST BOARD OF NEW MEXICO
FUND PERFORMANCE SUMMARY - BY PORTFOLIO - SCHOLAR'S EDGE (ADVISOR SOLD),
CONTINUED
FOR THE YEAR ENDED JUNE 30, 2024

Fund Name	1 year Return
iShares Core U.S. Aggregate Bond Portfolio R	2.38%
iShares S&P 500 Stock Index Portfolio R	23.74%
iShares Small Cap Index Portfolio R	8.21%
JPMorgan Emerging Markets Equity Portfolio R	6.34%
MainStay MacKay High Yield Corporate Bond Portfolio R	9.37%
Principal Blue Chip Portfolio R	29.22%
Principal Core Fixed Income Portfolio R	2.75%
Principal Diversified International Portfolio R	12.42%
Principal Equity Income Portfolio R	14.12%
Principal Real Estate Securities Portfolio R	5.80%
Principal Short-Term Income Portfolio R	5.74%
Scholar's Edge 2024-2025 Portfolio R	6.00%
Scholar's Edge 2026-2027 Portfolio R	8.02%
Scholar's Edge 2028-2029 Portfolio R	10.31%
Scholar's Edge 2030-2031 Portfolio R	11.86%
Scholar's Edge 2032-2033 Portfolio R	13.87%
Scholar's Edge 2034-2035 Portfolio R	14.80%
Scholar's Edge 2036-2037 Portfolio R	15.17%
Scholar's Edge 2038-2039 Portfolio R	16.32%
Scholar's Edge 2040-2041 Portfolio R	17.10%
Scholar's Edge 2042-2043 Portfolio R	19.00%*
Scholar's Edge Aggressive Portfolio R	15.06%
Scholar's Edge Capital Preservation Portfolio R	5.20%
Scholar's Edge Conservative Portfolio R	8.02%
Scholar's Edge Fixed Income Portfolio R	4.04%
Scholar's Edge Moderate Portfolio R	11.91%
Scholar's Edge Today Portfolio R	5.78%
Vanguard Mid Cap Index Portfolio R	11.51%
Vanguard Total International Bond Portfolio R	4.11%
Vanguard Total World Stock Portfolio R	17.96%

EDUCATION TRUST BOARD OF NEW MEXICO
FUND PERFORMANCE SUMMARY - BY PORTFOLIO - THE EDUCATION PLAN (DIRECT SOLD)
FOR THE YEAR ENDED JUNE 30, 2024

The table below presents the Average Annual Returns for each portfolio in the The Education Plan Savings Program. The table includes the Portfolio and Annual Return. Return is from inception of the portfolio through June 30, 2024.

Fund Name	1 year Return
2038-2039 Portfolio	14.81%
2036-2037 Portfolio	13.91%
2034-2035 Portfolio	13.07%
2032-2033 Portfolio	12.19%
2030-2031 Portfolio	11.04%
2028-2029 Portfolio	9.62%
2026-2027 Portfolio	7.97%
2024-2025 Portfolio	6.14%
Enrollment Portfolio	4.96%
100% Equity Index Portfolio	17.12%
75% Equity Index Portfolio	13.86%
50% Equity Index Portfolio	10.63%
25% Equity Index Portfolio	7.47%
Bond Index Portfolio	2.56%
US Equity Index Portfolio	23.15%
Short-Term Treasury Index Portfolio	4.33%
100% Active Equity Portfolio	19.23%
75% Active Equity Portfolio	15.33%
50% Active Equity Portfolio	11.39%
25% Active Equity Portfolio	7.54%
Capital Preservation Portfolio	2.69%
Responsible Equity Portfolio	21.59%
2040-2041 Portfolio	15.75%
2042-2043 Portfolio	17.70%

* Return is from inception of the portfolio on August 25, 2023 through June 30, 2024.

EDUCATION TRUST BOARD OF NEW MEXICO
PORTFOLIO INVESTMENT ALLOCATIONS - SCHOLAR'S EDGE (ADVISOR SOLD)
FOR THE YEAR ENDED JUNE 30, 2024

The custom benchmarks for Target Enrollment Portfolios and Target Risk Portfolios in Scholar's Edge are based on the allocations to the underlying funds as follows:

Underlying Funds	Underlying Benchmark	2040-2041 Enrollment Portfolio	2038-2039 Enrollment Portfolio
iShares S&P 500 Stock Index ETF (IVV)	S&P 500 TR USD	26.0500%	25.7500%
Principal Blue Chip R6 Fund	Russell 1000 Growth TR USD	13.0500%	12.9000%
Principal Equity Income Inst Fund	Russell 1000 Value TR USD	13.0500%	12.9000%
Vanguard Mid Cap Index Institutional (VMCIX)	CRSP US Mid Cap TR USD	10.4500%	10.3000%
iShares Small Cap Index ETF (IJR)	S&P SmallCap 600 TR USD	6.9500%	6.9000%
Principal Diversified International R6 Fund	MSCI EAFE NR USD	25.1500%	24.9750%
JPMorgan Emerging Markets Equity R6 (JEMWX)	MSCI EM NR USD	2.8000%	2.7750%
Principal Income R6 Fund	Bloomberg US Agg Bond TR USD	0.0000%	0.8000%
iShares Core U.S. Aggregate Bond (AGG)	Bloomberg US Agg Bond TR USD	0.0000%	0.2000%
Principal Short-Term Income Inst Fund	Bloomberg Credit 1-3 Yr TR USD	0.0000%	0.0000%
Principal Guaranteed Option	ICE BofA 0-3 M US Trsy Bill TR USD	0.0000%	0.0000%
Principal Real Estate Securities R6 Fund	MSCI US REIT GR USD	2.5000%	2.5000%

2036-2037 Enrollment Portfolio	2034-2035 Enrollment Portfolio	2032-2033 Enrollment Portfolio	2030-2031 Enrollment Portfolio	2028-2029 Enrollment Portfolio	2026-2027 Enrollment Portfolio	2024-2025 Enrollment Portfolio	2022-2023 Enrollment Portfolio	Principal Today
24.4000%	22.9500%	23.4000%	21.0500%	17.2000%	14.1000%	8.7000%	4.7200%	3.9000%
12.2000%	11.5000%	11.7000%	10.5000%	8.6500%	7.0500%	4.4000%	2.3500%	1.9000%
12.2000%	11.5000%	11.7000%	10.5000%	8.6500%	7.0500%	4.4000%	2.3500%	1.9000%
9.7500%	8.2000%	5.5000%	4.9500%	3.1500%	0.0000%	0.0000%	0.0000%	0.0000%
6.5000%	5.2500%	2.7500%	2.5000%	1.6000%	0.0000%	0.0000%	0.0000%	0.0000%
23.8000%	22.0500%	20.1500%	17.8500%	14.1000%	10.2500%	6.0500%	2.6400%	2.1500%
2.6500%	2.1500%	1.3000%	1.1500%	0.9000%	0.6500%	0.3500%	0.1900%	0.1500%
4.8000%	10.4000%	14.1000%	20.1500%	27.0000%	29.2000%	35.7500%	36.8000%	32.0000%
1.2000%	2.6000%	3.5000%	5.0500%	6.7500%	7.3000%	8.9500%	9.2000%	8.0000%
0.0000%	0.5000%	2.2000%	3.1500%	6.0000%	12.2000%	15.2000%	18.0500%	20.0000%
0.0000%	0.5000%	2.2000%	3.1500%	6.0000%	12.2000%	16.2000%	23.7000%	30.0000%
2.5000%	2.4000%	1.5000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%

Aggressive Allocation	Moderate Allocation	Conservative Allocation	Fixed Income Allocation
22.6500%	17.8000%	10.0000%	0.0000%
11.3500%	8.9500%	5.0000%	0.0000%
11.3500%	8.9500%	5.0000%	0.0000%
9.1000%	4.2000%	0.0000%	0.0000%
6.0500%	2.1000%	0.0000%	0.0000%
22.5000%	15.0500%	7.0500%	0.0000%
2.5000%	0.9500%	0.4500%	0.0000%
9.6000%	26.9000%	34.8000%	40.0000%
2.4000%	6.7000%	8.7000%	10.0000%
0.0000%	4.2000%	14.5000%	20.0000%
0.0000%	4.2000%	14.5000%	30.0000%
2.5000%	0.0000%	0.0000%	0.0000%

EDUCATION TRUST BOARD OF NEW MEXICO
PORTFOLIO INVESTMENT ALLOCATIONS - THE EDUCATION PLAN (DIRECT SOLD)
FOR THE YEAR ENDED JUNE 30, 2024

Risk portfolios in The Education Plan are based on the allocations to the underlying funds as follows:

Underlying Funds	Underlying Benchmark	2040-2041 Enrollment Portfolio	2038-2039 Enrollment Portfolio
Vanguard Total Stock Market Index Instl Plus	CRSP US total Market TR USD	48.6000%	47.7000%
Schwab US REIT	Dow Jones Equity All REIT Capped TR USD	5.4000%	5.3000%
Vanguard Developed Markets	FTSE Developed ex US All Cap NR USD	27.0000%	26.5000%
SPDR® Portfolio Emerging Markets ETF	S&P Emerging BMI NR USD	9.0000%	8.8333%
Vanguard Total Bond Market II Index I	Bloomberg us Agg Bond TR US	6.0000%	6.5000%
Vanguard Short Term Inflation Protected Securities Fund	Bloomberg US TIPS 0-5 Year TR USD	0.5000%	0.5417%
Vanguard High Yield Corppoate Adm	Vanguard High Yield Composite	2.0000%	2.1667%
iShares International Aggregate ETF	Bloomberg Gbl Agg xUSD 10% IC TR Hdg USD	1.5000%	1.6250%
Vanguard Short Term Treasury Index Instl	Bloomberg 1-3 Yr US Treasury TR USD	0.0000%	0.2500%
NY Life GIA 10	ICE BofA 3M US Trsy Note TR USD	0.0000%	0.5833%

2036-2037 Enrollment Portfolio	2034-2035 Enrollment Portfolio	2032-2033 Enrollment Portfolio	2030-2031 Enrollment Portfolio	2028-2029 Enrollment Portfolio	2026-2027 Enrollment Portfolio	2024-2025 Enrollment Portfolio	2022-2023 Enrollment Portfolio	Enrollment Portfolio
44.1000%	40.5000%	36.9000%	33.3000%	28.3500%	22.5000%	15.3000%	8.1000%	5.4000%
4.9000%	4.5000%	4.1000%	3.7000%	3.1500%	2.5000%	1.7000%	0.9000%	0.6000%
24.5000%	22.5000%	20.5000%	18.5000%	15.7500%	12.5000%	8.5000%	4.5000%	3.0000%
8.1667%	7.5000%	6.8333%	6.1667%	5.2500%	4.1667%	2.8333%	1.5000%	1.0000%
8.5000%	10.5000%	12.5000%	14.5000%	18.0000%	22.0000%	26.0000%	21.0000%	18.0000%
0.7083%	0.8750%	1.0417%	1.2083%	1.5000%	1.8333%	2.1667%	1.7500%	1.5000%
2.8334%	3.5000%	4.1667%	4.8333%	6.0000%	7.3333%	8.6667%	7.0000%	6.0000%
2.1250%	2.6250%	3.1250%	3.6250%	4.5000%	5.5000%	6.5000%	5.2500%	4.5000%
1.2500%	2.2500%	3.2500%	4.2500%	5.2500%	6.5000%	8.5000%	15.0000%	18.0000%
2.9166%	5.2500%	7.5833%	9.9167%	12.2500%	15.1667%	19.8333%	35.0000%	42.0000%

100% Equity Index Portfolio	75% Equity Index Portfolio	50% Equity Index Portfolio	25% Equity Index Portfolio
54.0000%	40.5000%	27.0000%	13.5000%
6.0000%	4.5000%	3.0000%	1.5000%
30.0000%	22.5000%	15.0000%	7.5000%
10.0000%	7.5000%	5.0000%	2.5000%
0.0000%	10.5000%	19.5000%	27.0000%
0.0000%	0.8750%	1.6250%	2.2500%
0.0000%	3.5000%	6.5000%	9.0000%
0.0000%	2.6250%	4.8750%	6.7500%
0.0000%	7.5000%	17.5000%	30.0000%
0.0000%	0.0000%	0.0000%	0.0000%

EDUCATION TRUST BOARD OF NEW MEXICO
PORTFOLIO INVESTMENT ALLOCATIONS - THE EDUCATION PLAN (DIRECT SOLD)
FOR THE YEAR ENDED JUNE 30, 2024

<u>Underlying Funds</u>	<u>Underlying Benchmark</u>	25% Active Equity Portfolio	50% Active Equity Portfolio	75% Active Equity Portfolio	100% Active Equity Portfolio
Vanguard Growth and Income Adm	S&P 500 TR USD	13.5000%	27.0000%	40.5000%	54.0000%
TIAA CREF Real Estate Sec Instl	FTSE Nareit All Equity REITs TR USD	1.5000%	3.0000%	4.5000%	6.0000%
DFA International Core Equity I	MSCI World ex USA NR USD	7.5000%	15.0000%	22.5000%	30.0000%
DFA Emerging Markets Core Equity I	MSCI EM NR USD	2.5000%	5.0000%	7.5000%	10.0000%
TIAA CREF Bond Plus Instl	Bloomberg US Agg Bond TR USD	31.5000%	22.7500%	12.2500%	0.0000%
DFA Inflation-Protected Securities I	Bloomberg US Treasury US TIPS TR USD	2.2500%	1.6250%	0.8750%	0.0000%
Vanguard Ultra Short Term Bond Admiral	Bloomberg US Trsy Bellwethers 1 Yr TR USD	4.5000%	3.2500%	1.7500%	0.0000%
Prudential Global Total Return R6	Bloomberg Global Aggregate TR USD	6.7500%	4.8750%	2.6250%	0.0000%
NY Life GIA 10	ICE BofA 0-3 M US Trsy Bill TR USD	30.0000%	17.5000%	7.5000%	0.0000%



**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL
STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

Board of Directors
Education Trust Board of New Mexico and
Mr. Joseph M. Maestas, P.E., New Mexico State Auditor
Santa Fe, New Mexico

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business-type activities and the fiduciary activities of Education Trust Board of New Mexico (the Board), as of and for the year ended June 30, 2024, and the related notes to the financial statements, which collectively comprise the Board's basic financial statements, and have issued our report thereon dated October 30, 2024.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Board's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Board's internal control. Accordingly, we do not express an opinion on the effectiveness of the Board's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

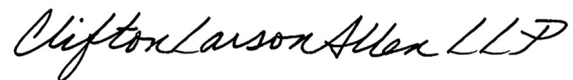
Board of Directors
Education Trust Board of New Mexico and
Mr. Joseph M. Maestas, P.E., New Mexico State Auditor

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether Education Trust Board of New Mexico's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

A handwritten signature in black ink that reads "CliftonLarsonAllen LLP". The signature is written in a cursive, flowing style.

CliftonLarsonAllen LLP

Albuquerque, New Mexico
October 30, 2024

**EDUCATION TRUST BOARD OF NEW MEXICO
SCHEDULE OF FINDINGS AND RESPONSES
FOR THE YEAR ENDED JUNE 30, 2024**

I. SUMMARY OF AUDIT RESULTS

Type of auditor's report issued:	Unmodified
Internal control over financial reporting:	
1. Material weakness identified?	No
2. Significant deficiencies identified that are not considered to be material weaknesses?	None reported
3. Noncompliance material to financial statements noted?	No

II. CURRENT YEAR FINDINGS

None

III. PRIOR YEAR FINDINGS

None

**EDUCATION TRUST BOARD OF NEW MEXICO
EXIT CONFERENCE (UNAUDITED)
FOR THE YEAR ENDED JUNE 30, 2024**

An exit conference was held with NMETB on October 24, 2024. The conference was held via Zoom Conference Call. The conference was held in a closed meeting to preserve the confidentiality of the audit information prior to the official release of the financial statements by the State Auditor. In attendance were:

EDUCATION TRUST BOARD OF NEW MEXICO

Gary L. Gordon	Board Chair
Natalie Cordova, CPA	Executive Director and Chief Financial Officer
Natalie Zamora	Financial Coordinator
Janet Pacheco-Morton, CPA, CGFM	Board Consultant, Morton Accounting Services, LLC

CLIFTONLARSONALLEN LLP

Matt Bone, CPA, CGFM, CGMA	Principal
Victor Kraft , CPA, CGFM, CFE	Director